Intelligent Transportation Systems National Investment and Market Analysis

Prepared by
Apogee Research, Inc.
with
Wilbur Smith Associates

Sponsored by ITS America and the U.S. Department of Transportation

Intelligent Transportation Systems National Goal

To complete deployment of basic ITS services for consumers of passenger and freight transportation across the nation by 2005

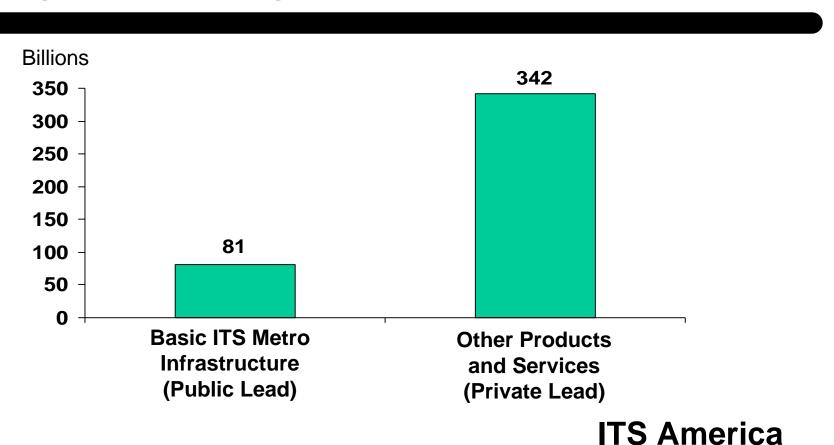
National Investment and Market Analysis Study

- Estimate public sector investment requirements to deploy basic ITS infrastructure in all urban areas by year 2005
- Quantify direct benefits from basic ITS infrastructure deployment
- ♦ Estimate size of private sector market
- Identify and evaluate national economic impacts

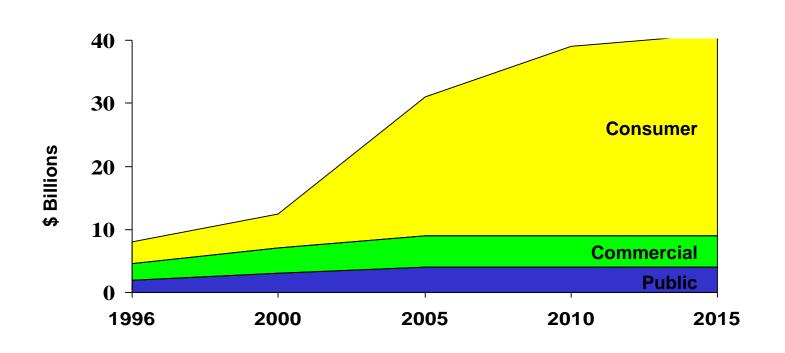
Presentation Scope

Focuses on investment requirements and benefits for metropolitan areas

ITS National Market Estimates (1996 - 2015)

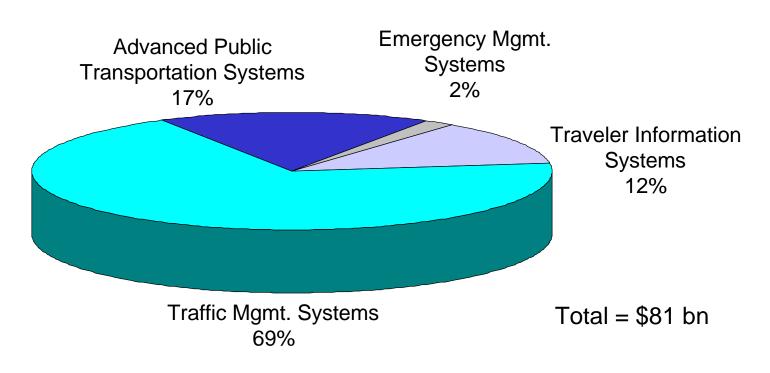


ITS Market Overall Direction and Growth

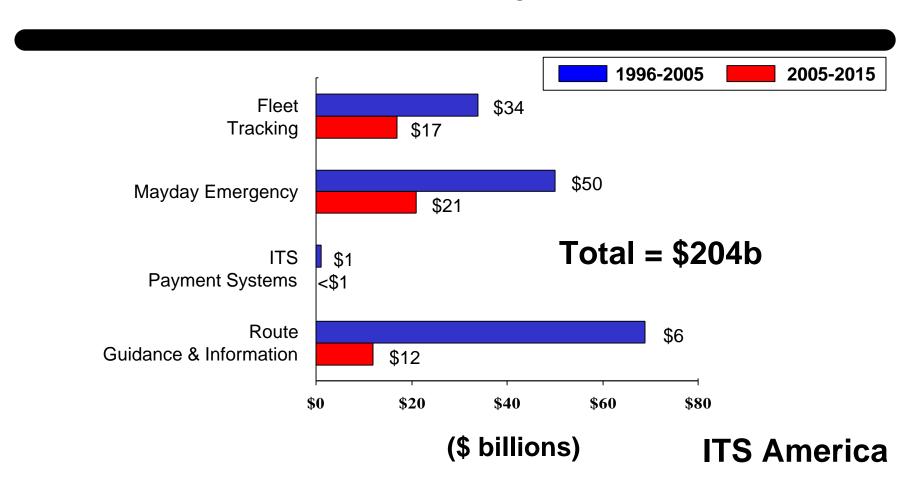


ITS America

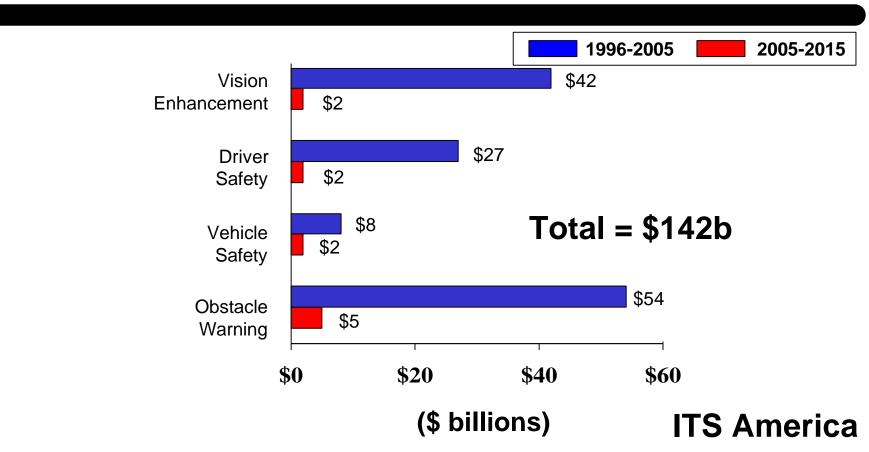
Public, Policy Driven Infrastructure Market



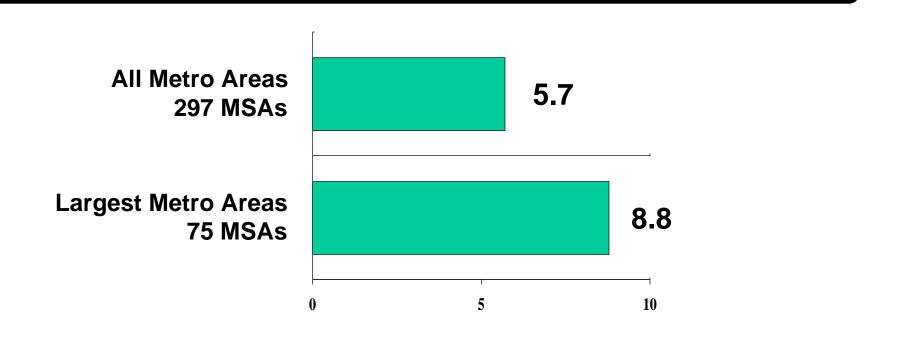
Private Market Projections



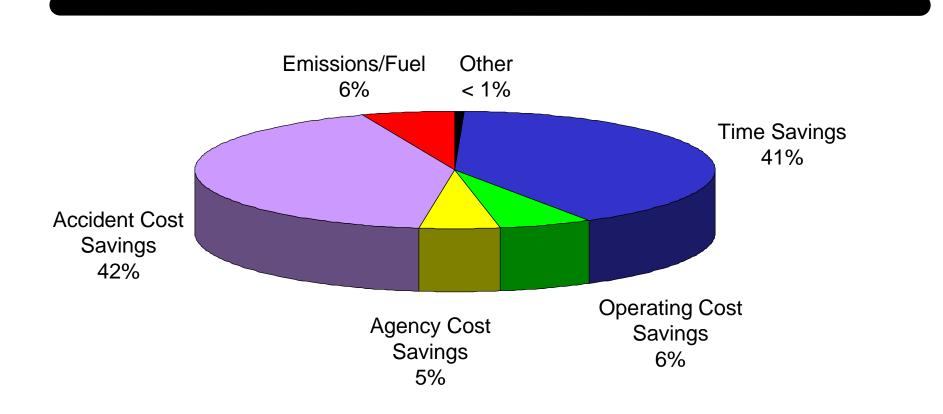
Private Market Projections (cont'd)



Benefit-Cost Ratios



Distribution of Benefits



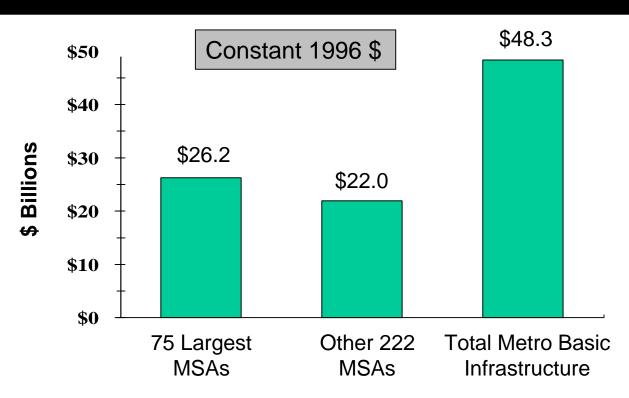
Direct Investment Impacts 1997-2015

- ♦ Direct Investment = \$84 bn
- ♦ Multiplier = \$300-350 bn
- ♦ Total Investment Impact = \$380-430 bn
- ♦ Direct Employment = 590,000 jobs
- ♦ Private market = \$342 bn555

Transportation System Impacts

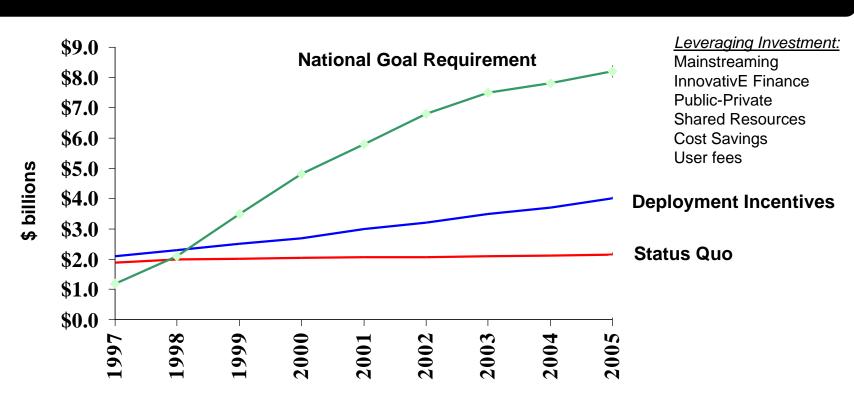
- Cost-savings from In-vehicle Crash Avoidance
 Systems = \$27b/yr
- Commercial Sector Fleet Benefits = \$96 bn (PV 20yrs)
- Transportation System Operational Gains = \$252 bn (PV - 20 yrs)

Metropolitan ITS Infrastructure Investment Requirements to Meet the National Goal (1996-2005)



Note: Total investment represents less than 5% of projected Highway and Transit capital expenditures over the next 10 years

Infrastructure Investment in ITS (1997-2005)



Key Points

- The market for ITS is large -- nearly \$420 billion over 20 years
- Public sector role is about 20% -- but much of it must come early
- Benefits in relation to scosts are high
 - Nearly 6 to 1 for 300 metropolitan areas
 - Nearly 9 to 1 for 75 of the largest metropolitan areas
- Reauthorization legislation will define federal leadership and drive public investment for ITS